

Tid	Måndagen den 17 december 2007
Plats	Per Capsulam-möte
5.	<p>5. Fråga om</p> <ul style="list-style-type: none"> <li>- tillsättande av två externa sakkunniga inför docentprövning, samt</li> <li>- antagning av oavlönad docent.</li> </ul>
Bilaga 5.1	<p>5.1 Docentansökan för Rhona Johnsen, IHH</p> <p>Dr Rhona Johnsen, is Senior Lecturer in International Marketing Strategy in the Institute of Business and Law, Bournemouth University, UK, and Assistant Professor in Business Administration at JIBS.</p> <p>Dr Rhona Johnsen is involved in a number of international research projects with colleagues from across Europe. She acts as a reviewer for a range of journals and conferences, including 'Industrial Marketing Management' and the annual Industrial Marketing and Purchasing Group (IMP) conference. Her research is published in a range of journals including Industrial Marketing Management, International Journal of Entrepreneurial Behaviour and Research and Journal of Business and Industrial Marketing. She also writes for professional publications such as Partnering for Profit – DTI/CBI</p> <p>The department of EMM proposes that she should be evaluated for an (unpaid) Associate Professorship / oavlönad docentur.</p> <p>The subject name and subject description for <i>Business Administration</i>,_focused on Marketing was decided on at the Faculty Board meeting 1996-02-19.</p> <p><i>We now propose that the Faculty Board appoint the following two evaluators:</i></p> <ul style="list-style-type: none"> <li>- Virpi Havila, professor of Business at the Department of Business Studies, Uppsala University, and</li> <li>- Hossein Dadfar, Professor of Industrial Marketing/International Marketing at Linköping University.</li> </ul> <p>Fakultetsnämnden beslutade den 2007-11-28:</p> <ul style="list-style-type: none"> <li>- att en fullständig ansökan skall inkomma innan beslut tas av nämnden, och</li> <li>- att presidiet kan ta beslut i frågan då fakultetsnämnden ej har några invändningar mot de sakkunniga ovan.</li> </ul> <p>En komplett ansökan har nu inkommit till fakultetsnämnden.</p> <p>Fakultetsnämndens presidium beslutar:</p> <ul style="list-style-type: none"> <li>- att godkänna förslagen till sakkunniga ovan.</li> </ul>
	<p>5.2 Oavlönad docent in Economics, Andreas Stephan, JIBS</p> <p>Assistant Professor, PhD, Andreas Stephen is applying to become an associate professor at JIBS.</p> <p>Jönköping International Business School proposes that the Faculty Board appoint the following</p>

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special advisors to evaluate the application:

- Professor Joachim Wagner, Economics, University of Lüneburg, and
- Professor Rune Wigren, Economics, Uppsala University.

Fakultetsnämnden beslutade 2007-11-28:

- att återremittera ärendet till IHH och be dem inkomma med ett förslag på en kvinnlig sakkunnig eller en motivering till varför man, i detta ärende, ej har tagit hänsyn till genusaspekten.

Additional information from the department of Economics at JIBS:

The suggestion does not include any female reviewer for the clear reason that I have not been able to find any female professor with knowledge of the field of Andreas Stephan's contributions. Female professors are scarce in Economic in general and in cases like the present one they may not exist even globally.

I hope that this clarification can lead to a fast decision, since the reviewers have set off time for the refereeing process. If decisions are delayed, the referee process may be extended far into the future.

Fakultetsnämndens presidium beslutar:

- att godkänna förslagen ovan.

Susanne Hansson

Justerat av

Benny Hjern  
Dekanus

Kurt Sandkuhl  
Ledamot

To the Research Committee at JIBS and the Faculty Board at HJ

Evaluators for an unpaid Associate Professor (oavlönad docent) in Business Administration, focused on Marketing

Dr Rhona Johnsen, is Senior Lecturer in International Marketing Strategy in the Institute of Business and Law, Bournemouth University, UK, and Assistant Professor in Business Administration at JIBS.

Dr Rhona Johnsen is involved in a number of international research projects with colleagues from across Europe. She acts as a reviewer for a range of journals and conferences, including 'Industrial Marketing Management' and the annual Industrial Marketing and Purchasing Group (IMP) conference. Her research is published in a range of journals including Industrial Marketing Management, International Journal of Entrepreneurial Behaviour and Research and Journal of Business and Industrial Marketing. She also writes for professional publications such as Partnering for Profit – DTI/CBI

The department of EMM proposes that she should be evaluated to become an (unpaid) Associate Professor / oavlönad docent.

The subject name and subject description for *Business Administration, focused on Marketing* was decided on at the Faculty Board meeting 1996-02-19.

We now propose that the Faculty Board appoint the following two evaluators:

- Virpi Havila, professor of Business at the Department of Business Studies, Uppsala University, and
- Hossein Dadfar, Professor of Industrial Marketing/International Marketing at Linköping University.

Jönköping, 2007-11-28

Helén Andersson  
Professor

Niclas Adler  
CEO, Dean of JIBS

## CURRICULUM VITAE: DR RHONA ELIZABETH JOHNSEN

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Address Pollbridge Cottage, Caundle Marsh, Sherborne, Dorset DT9 5JT  
Telephone Home: 01963 23089 Office: 01202 967217 Mobile:07919 173441  
Nationality British  
E-mail (home) Johnsen@btinternet.com

### Profile

Dr Rhona Johnsen is a Senior Lecturer in International Marketing Strategy in the Business School at Bournemouth University and is Director designate for the Centre for the Study of Organisational Relationships (CSoR). She holds a PhD from the University of Bath. She is a Visiting Professor of International Marketing at Jönköping International Business School in Sweden. Before joining Bournemouth University, Rhona held research and lecturing posts at the Universities of Strathclyde, Paisley and Greenwich. She also held marketing positions in the public and private sectors. Rhona's area of expertise is in international business-to-business marketing, specialising in supplier-customer relationships, networks and the internationalisation of small and medium-sized companies. Her current research interests are the management of larger customer-smaller supplier relationships and suppliers' capability developments for internationalisation.

She has forged strong international research networks with several institutions across Europe. At Jönköping International Business School she is studying supply chain internationalisation, with an emphasis on how large European companies develop networks in China, with Swedish and UK colleagues. She is also working with French colleagues leading research on managing capability development and customer relationships in small and medium-sized suppliers in the UK and France. Rhona is a member of the international research groups, the Industrial Marketing & Purchasing Group (IMP) [www.impgroup.org](http://www.impgroup.org) and the International Purchasing & Supply Education & Research Association (IPSERA) <http://www.ipsera.org>. She acts as a reviewer for a range of journals and conferences, presents her work at international conferences and publishes in academic journals.

### Qualifications

**Ph.D.** 2005  
University of Bath, School of Management, Bath, UK.  
Supervisor: Prof. David Ford; Examiners: Prof. Luis Araujo, Lancaster University (external) and Prof. Pete Naudé (internal).  
Thesis Title: *'Smaller Supplier-Larger Customer Relationships: An Exploration of Asymmetry'*

**BA Honours in Marketing** 1987  
University of Strathclyde, Glasgow 2:1

### Current work experience

The Business School, Bournemouth University, Bournemouth, UK.

**Research Director Designate** for the Centre for the Study of Organisational Relationships (CSoR)

1998- Present      **Senior Lecturer in International Marketing Strategy,**

Major activities have included:

- Lecturing International Marketing, Business-to-Business Marketing, Management and Strategy in International Business Markets on postgraduate and undergraduate courses – MA in International Business Administration, MA in International Marketing Management, MBA, BA.
- Supervision of research degrees (PhD, DBA) and MAs, BAs.
- Course leader for MA in International Business Administration 1998-2003.
- Member of BU 'Centre for the Study of Organisational Relationships' (CSOR).
- Member of Business School Research Degrees Committee 2003-05.
- Appointed to University Marketing Strategy Steering Committee June 2004.
- Awarded consecutive Business School 'Research Fellowships' 2005, 2006, 2007.
- Successful applications for three BU-funded PhD studentships.

**Doctoral supervision:**

Since 2002 I have been involved in supervision of doctoral students, supervising PhDs and Doctorates in Business Administration (DBA). I have supervised research degrees to completion and transfer. The PhD students that I supervise are developing their research in areas closely related to my field of expertise, in internationalisation and the management of international business relationships and networks. I currently supervise three PhD and two Doctorate in Business Administration students.

*BU Doctoral supervision and examination to completion and transfer:*

Paul Sudnik (Awarded Doctorate in Business Administration, 2004)

Kevin Tseng (Awarded PhD August 2007). Awarded IPSERA Research Bursary, 2005.

Ingrid Lee (Transfer to PhD, 2005). Awarded IMP Research Bursary, 2006.

Nada Ali (Transfer examination, 2006)

*External Doctoral supervision:*

Jönköping International Business School, Candidate: Jenny Balkow

Nottingham Trent University Business School. Candidate: Lynn Oxborrow.

2005- Present      **Visiting Professor of International Marketing, Jönköping International Business School (JIBS), Jönköping University, Sweden.**

Involved in MA and PhD supervision, research projects and lecturing. Part of international team awarded Vinnova research funding in 2006 to undertake a large-scale research project on 'Supply Chain Internationalisation'.

**Previous work experience:**

1997-1998      **Senior Lecturer in Marketing,** University of Greenwich, London.

1994-1997:      **Lecturer in Marketing,** University of Paisley, Scotland. Course Leader MSc. in Marketing.

1993-1994:      **Business Development Executive:** Marketing and Exporting, Scottish Enterprise, Scotland.

1991 - 1993:      **Market Researcher,** Stoddard Carpets Ltd., Scotland.

1990 - 1991: **Teaching Company Associate**, Department of Marketing, University of Strathclyde, Scotland.

1987 - 1990: **Research Assistant**, Department of Marketing, University of Strathclyde, Scotland.

#### **External commitments:**

- External Examiner University of the West of England 2005-2007; External Examiner Bath Spa University 2004-present.
- Examiner Chartered Institute of Marketing 2000-2003.
- Visiting lecturer, The Danish Academy of Design, Technology, Textile, Apparel and Management 2001-2003.
- Member of research networks - *Industrial Marketing and Purchasing Group (IMP)* and *International Purchasing and Supply Education Research Association (IPSERA)*.
- Invited research seminars e.g. Jönköping University 2005; Stockholm School of Economics 2002; Telemark University 2003.
- Fellow of the Higher Education Academy.
- Graduate member Chartered Institute of Marketing.
- Reviewer for 'Industrial Marketing Management' journal.
- Reviewer for 'Journal of Purchasing and Supply Management'.
- Reviewer for Industrial Marketing and Purchasing Group (IMP) conferences.

#### **Journal publications**

Johnsen, R.E. and Johnsen, T.E. (1999) International Market Development Through Networks: The Case of the Ayrshire Knitwear Sector, *International Journal of Entrepreneurial Behaviour and Research*, Vol. 5, No. 6, pp. 297-312.

Herrera-Bernal, S.M., Burr C. and Johnsen, R.E. (2002) Strategic Networks of Competitors - a Sustainable Form of Collaboration for Small Firms? The Case of Small Freight Forwarders in the High-Tech Forwarder Network, *International Journal of Entrepreneurial Behaviour and Research*, Vol. 8, No. 5, pp. 239-253.

Johnsen, R.E. and Ford, D. (2006) Interaction Capability Development of Smaller Suppliers in Relationships with Larger Customers, *Industrial Marketing Management*, Vol. 35, No. 8, pp. 1002-1015.

Johnsen, R.E., Johnsen, T.E. and Angeli Arab, R. (2006) Coping with Outsourcing: An Interaction and Network Perspective, *Problems and Perspectives in Management*, Issue 2, April, pp. 78-85.

Johnsen, R.E. (2007) The Role of Focal Suppliers in Strategic Networks for Internationalisation, *Journal of Fashion Marketing and Management: An International Journal*, Vol. 11, No.1, pp. 135-147.

Johnsen, R.E. and Machat, K. (2007) Managing the Competency Trap of Asymmetric Relationships, *Finanza, Marketing e Produzione*, Vol. 25, Issue 1, (IMP Conference 2006 Special Issue).

Philipsen, K., Damgaard, T. and Johnsen, R.E. (2008) Suppliers' Opportunity Enactment through the Development of Valuable Capabilities, *Journal of Business and Industrial Marketing*, Vol. 23, Issue 1.

Johnsen, R.E. (2007) The Art of Interaction, *Partnering for Profit*, UK Department of Trade & Industry/Confederation of British Industry, May.

Johnsen, R.E. and Ford, D. (2008) Exploring the Concept of Asymmetry: a Typology for Analysing Customer-Supplier Relationships, *Industrial Marketing Management*, forthcoming.

Johnsen T.E., Johnsen, R.E. and Lamming, R.C. (2008) Customer-Supplier Relationship Evaluation: The Relationship Assessment Process (RAP) and Beyond, *European Management Journal*, forthcoming.

#### *In Review*

Johnsen, R.E. Interaction capabilities for internationalization in smaller supplier larger customer relationships, *in review* Journal of Business and Industrial Marketing.

#### **Professional Publications**

Johnsen, R.E. (2003) Managing Customer Relationships, *Magazine of the East Midlands Clothing and Textiles Cluster*, Issue 6, February.

#### **Book chapters**

Johnsen, R.E. and Johnsen, T.E. (1998) Networks as a Means to Internationalisation for Small Firms: an Exploratory Case Study, *Contemporary Developments in International Marketing*, ESKA, Paris, pp. 295-307.

#### **Conference publications**

Johnsen, R.E. and McLachlan, A. (1996) The Scottish Knitwear Sector: From Competition to Collaboration, *19th ISBA Conference*, November, University of Central England, Birmingham, England.

Johnsen, R.E. and McLachlan, A. (1997) The Implementation of Competitive Networks: A Case Study Approach, *AM /UIC / AMA Special Interest Group Symposium*, September, University College Dublin, Dublin, Eire.

Johnsen, R.E. and Johnsen, T.E. (1997) Small Firms and the Internationalisation Process within Networks, *International Marketing: New Frontiers and New Tendencies Conference*, Graduate School of Management, Ecole Supérieure de Commerce de Montpellier, Montpellier, France.

Johnsen, R.E. and Johnsen, T.E. (1998) Competitor Networks as a Mechanism to Internationalisation, competitive paper, *14<sup>th</sup> Annual IMP Conference*, September 3<sup>rd</sup> - 5<sup>th</sup>, Vol. 1 pp. 359-377, Turku School of Economics and Business Administration, Turku, Finland.

Johnsen, R.E. and Ford, I.D. (1999) Changing Network Position Through Internationalisation, *15<sup>th</sup> Annual IMP Conference*, September 2<sup>nd</sup> - 4<sup>th</sup>, University College Dublin, Dublin, Eire.

Johnsen, R.E. and Ford, I.D. (2000) Establishing an International Network Position: Findings from an Exploratory Study of UK Textile Suppliers, *16<sup>th</sup> Annual IMP Conference*, September 7<sup>th</sup>-9<sup>th</sup>, University of Bath, Bath, England.

Herrera-Bernal, S. M., Burr, C. and Johnsen, R.E. (2001) Is a Strategic Network of Competitors a Sustainable Form of Collaboration for Small Firms? The Case of Small Freight Forwarders in the High-Tech Forwarder Network, *10<sup>th</sup> Annual IPSERA Conference*, April 8<sup>th</sup>-11<sup>th</sup>, Jönköping International Business School, Sweden.

Johnsen, R.E. and Ford, I.D. (2001) Asymmetrical and Symmetrical Customer-Supplier Relationships: A Typology, *10<sup>th</sup> Annual IPSERA Conference*, April 8<sup>th</sup>-11<sup>th</sup>, Jönköping International Business School, Sweden.

Johnsen, R.E. and Ford, I.D. (2001) Asymmetrical and Symmetrical Customer-Supplier Relationships: Contrasts, Evolution and Strategy, *17<sup>th</sup> Annual IMP Conference*, September 7<sup>th</sup>-9<sup>th</sup>, Norwegian School of Management (BI), Oslo, Norway.

Johnsen, R.E. and Ford, I.D. (2002) Developing the Concept of Asymmetrical and Symmetrical Relationships: Linking Relationship Characteristics and Firms' Capabilities, *18<sup>th</sup> Annual IMP Conference*, September 5<sup>th</sup>-7<sup>th</sup>, ESC, Dijon, France.

Johnsen, R.E., Angeli Arab, R. and Johnsen, T. (2003) Outsourcing Relationship Development and Management: The Role of Commitment, Trust and Culture, *12<sup>th</sup> Annual IPSERA Conference*, April 14<sup>th</sup>-16<sup>th</sup>, Budapest University of Sciences and Public Administration, Hungary.

Johnsen, R.E. and Ford, I.D. (2004) Towards a Characterisation of Asymmetrical Supplier-Customer Relationships: Initial Case Study Findings, *13<sup>th</sup> Annual IPSERA Conference*, April 4-7, University of Catania, Sicily, Italy.

Johnsen, R.E. and Ford, I.D. (2005) How Suppliers Develop their Capabilities to Cope in Relationships with Larger Customers, *14<sup>th</sup> Annual IPSERA Conference*, March 20<sup>th</sup>-23<sup>rd</sup>, Archamps, France.

Philipsen, K., Damgaard, T. and Johnsen, R.E., (2005) Suppliers' Opportunity Enactment through the Development of Valuable Capabilities, *21<sup>st</sup> Annual IMP Conference*, 31<sup>st</sup> August 31<sup>st</sup>- September 3<sup>rd</sup>, Erasmus University, Rotterdam, The Netherlands.

Johnsen T, Johnsen, R.E. and Lamming, R.C. (2006) Customer-Supplier Relationship Evaluation: Towards a Conceptual and Managerial Framework, competitive paper, *15<sup>th</sup> Annual IPSERA Conference*, San Diego, California.



Johnsen, R.E. and Machat, K. (2006) Managing the Competency Trap of Asymmetric Relationships, *22<sup>nd</sup> Annual IMP Conference*, 7<sup>th</sup>-9<sup>th</sup> September, Bocconi University, Milan, Italy.

Johnsen, T.E., Johnsen, R.E. and Hertz, S. (2007) Internationalisation in Supply Chains: Towards a Conceptual Framework, *16<sup>th</sup> Annual IPSERA Conference*, Bath, UK.

**Recent Successful Research Funding Applications:**

European Social Fund: 280k awarded to investigate SME networks in preparation for 2012 Olympics in the Southwest of England.

To the Faculty Board : Assessment of assistant professor Andreas Stephan for a position as associate professor in economics at JIBS. [Addendum to the letter of 2007 10 30]

Recently Andreas Stephan was recruited to JIBS as assistant professor in the department of Economics, with the intention of having him evaluated for a position as associate professor. Andreas Stephan has sufficiently many international publications to be considered for the suggested assessment. This is documented in the attached CV.

For his assessment I suggest the following persons:

- Joachim Wagner, professor of Economics at the University of Lüneburg
- Rune Wigren, professor of economics at Uppsala University

The suggestion does not include any female reviewer for the clear reason that I have not been able to find any female professor with knowledge of the field of Andreas Stephan's contributions. Female professors are scarce in Economic in general and in cases like the present one they may not exist even globally.

I hope that this clarification can lead to a fast decision, since the reviewers have set off time for the refereeing process. If decisions are delayed, the referee process may be extended far into the future.

Sincerely,

Börje Johansson  
Head of department

# Curriculum Vitae Andreas Stephan

8th January 2008

## I Contact details

### Office address

Jönköping International Business School

Department of Economics

Box 1026

551 11 Jönköping, Sweden

Email: andreas.stephan@ihh.hj.se

Phone: +46 36 101760

Fax: +46 36 121832

## II Present positions

**2007-** Assistant Professor of Economics at the Jönköping International Business School, Department of Economics

**2000-** Research Associate at the German Institute for Economic Research, Dept. of Innovation, Industry and Services

## III Previous positions

**2003-07** Junior Professor of Economics at the European University Viadrina, Faculty of Economics and Management Studies

**1996-00** Junior Research Fellow at WZB (Social Science Research Center Berlin), Research Unit "Competitiveness and Industrial Change"

**1995-96** Student Research Assistant, Wissenschaftszentrum Berlin (WZB)

**1992-93** Student Research Assistant, Department of Quantitative Methods, Berlin University of Technology

## IV Other appointments

- 2007- Research Affiliate, Centre of Excellence for Science and Innovation Studies (CESIS), Royal Institute of Technology, Stockholm
- 2007- Programme Manager Economics, Jönköping International Business School
- 2007-08 Visiting Scholar, European School of Management and Technology Berlin
- 2006-08 Member of the scientific board on anonymising panel data from Statistical Offices, IAW Tübingen
- 2006 Member of the evaluation committee of research data centres in Germany
- 2006-07 Chair of the examination board of the Master Programme of European Studies, European University Viadrina

## V Studies

- 1996-01 Dr. rer. pol. in Economics at Humboldt-University Berlin, thesis title "Essays on the Contribution of Public Infrastructure to Private Production and its Political Economy", first advisor: Prof. Lars-Hendrik Röller, Ph.D., second advisor: Prof. Michael C. Burda, Ph.D.
- 1991-95 Dipl.-Ing., Industrial Engineering with Business Administration (Wirtschaftsingenieurwesen), Berlin University of Technology (TU Berlin)
- 1988-91 Undergraduate studies in Biochemistry, Freie Universität Berlin

## VI Research grants and scholarships

- 2006-08 European Investment Bank: The Determinants and Productivity of Regional Transport Investment in Europe (with Achim Kemmerling, WZB)
- 2006-08 German Science Foundation (DFG), project title: "Location, Innovativeness and Firm Performance: A comparison of East German and Polish Firms" (with Anna Lejpras, STE-1687/1)
- 2003-05 Anglo-German Foundation (AGF): The Determinants of Investment in Industrial Research and Development in Britain and in Germany, (with Bettina Becker, Loughborough University)
- 1999 Scholarship of the German American Academic Council (GAAC) Summer Institute on „Institutions & Economic Performance in Advanced Economies since 1945“ at Stanford University in Palo Alto
- 1998-00 German Science Foundation (DFG), project title: "The Impact of Infrastructure on Market Structure and Productivity: A Comparison of Germany and France" (with Lars-Hendrik Röller, applicant, RO-2089/2-1)

## VII Conference presentations

- Econometric Society European meeting (ESEM): 1999
- European Economic Association (EEA) congress: 1999, 2002, 2004
- European Association for Research in Industrial Economics (EARIE): 1999, 2000, 2003

European Regional Science Association conference (ERSA): 2003, 2004

European Public Choice Society meeting: 2001, 2002

Annual meeting of Verein für Socialpolitik: 1999, 2000, 2001 (discussant), 2006

Royal Economic Society (RES) meeting: 2001, 2003, 2004, 2005

Young Economist Meeting (YEM): 1998, 1999, 2000

International Atlantic Economic Association conference: 2000

International Industrial Organization conference (IIOC): 2005, 2006

## VIII Seminar presentations (selected)

2007 Guest lecture, Polish Academy of Science, Warsaw, January

2006 Plenary lecture note, annual meeting of the German Economic Association, Bayreuth, September

2006 Conference of micro data users from Official Statistics, Berlin, August

2006 Efficiency and Productivity Analysis workshop, Halle, April 2006

## IX Refereeing

### Journals

Annals of Regional Science, Economic Modelling, Empirical Economics, European Economic Review, International Journal of Industrial Organization, International Journal of Technology Management, International Review of Applied Economics, Journal of Public Economics, Journal of Transport Economics and Policy, Konjunkturpolitik, Louvain Economic Review, Managerial Decision Economics, Papers in Regional Science, Regional Science and Urban Economics, Schmollers Jahrbuch, Small Business Economics, Structural Change and Economic Dynamics, Transnational Corporations

# Publications Andreas Stephan

9th January 2008

## I Publications

### Articles in journals (SSCI)

- Uncertainty Determinants of Corporate Liquidity (with Christopher Baum, Mustafa Caglayan, Oleksandr Talavera), *Economic Modelling*, forthcoming.
- The Effects of Uncertainty on the Leverage of Non-Financial Firms (with Christopher Baum and Oleksandr Talavera), *Economic Inquiry*, forthcoming.
- Regional Disparities in the European Union: Convergence and Agglomeration (with Kurt Geppert), *Papers in Regional Science*, forthcoming.
- On Estimating an Asset's Implicit Beta (with Sven Husmann), *Journal of Futures Markets* 27, 2007, pp. 961-979.
- A Schumpeter-inspired Approach to the Construction of R&D Capital Stocks (with Jürgen Bitzer), *Applied Economics* 39, 2007, pp. 179-189.
- Contribution to Productivity or Pork Barrel? The Two Faces of Infrastructure Investment (with Olivier Cadot and Lars-Hendrik Röller), *Journal of Public Economics* 90, 2006, pp. 1133-1153.
- Do Eurozone Countries Cheat with their Budget Deficit Forecasts? (with Tilman Brück), *Kyklos* 59, 2006, pp. 17-29.
- Measuring Performance Heterogeneity Within Groups - A Two-Dimensional Approach (with Michael Fritsch), *Applied Economic Letters* 13, 2006, pp. 17-20.
- Regionalization of Innovation Policy: Introduction, *Research Policy* 34, Special Issue, Guest Editors: Michael Fritsch and Andreas Stephan, 2005, pp. 1123-1127.
- The Contribution of Local Public Infrastructure to Private Productivity and its Political-Economy: Evidence from a Panel of Large German Cities, (with Achim Kemmerling), *Public Choice* 113, 2002, pp. 403-424.

### Guest editorships for journals

- Firmendaten: Nützlich für die Politikberatung? *DIW Vierteljahrheft* 3, 2007, Guest Editor: Andreas Stephan
- Regionalization of Innovation Policy, *Research Policy* 34, Special Issue, Guest Editors: Michael Fritsch and Andreas Stephan, 2005, pp. 1123-1282.

Regional Innovation Policy, *European Planning Studies* 13(4), Special Issue, Guest Editors: Michael Fritsch, Andreas Stephan and Axel Werwatz, 2005, pp. 465-639.

Entrepreneurship, Innovation and Growth, *Industry and Innovation*, Special Issue, Guest Editors: Birgit Soete and Andreas Stephan, 2004, 11(3), pp. 161-263.

### Other articles in Journals (English)

Regional Productivity Differences: Theoretical Predictions and Empirical Evidence from Western Europe (with Martin Gorning and Kurt Geppert), *Italian Review of Regional Science*, 2004 (1), pp. 41-64.

Introduction: Entrepreneurship, Innovation and Growth (with Birgit Soete), *Industry and Innovation*, Special Issue, Guest Editors: Birgit Soete and Andreas Stephan, 2004, 11(3), pp. 161-165.

Cost Structure Surveys in Germany, (with Bernd Görzig, Michael Fritsch and Ottmar Hennchen), *Journal of Applied Social Science Studies* 124, 2004, pp. 1-10.

Assessing the Contribution of Public Capital to Private Production: Evidence from the German Manufacturing Sector, *International Review of Applied Economics* 17, 2003, pp. 399-418.

The Contribution of Transport and Human Capital Infrastructure to Local Private Production: A Partial Adjustment Approach, *Review of Regional Science* 21, 2001, pp. 91-108.

Regional Infrastructure Policy and its Impact on Productivity: A Comparison of Germany and France, *Applied Economics Quarterly* 46, 2000, pp. 327-356.

### Other articles in Journals (German)

Der Nutzen von Firmendaten für die wirtschaftspolitische Beratung : [Editorial], *Vierteljahrshefte zur Wirtschaftsforschung / Quarterly Journal of Economic Research*, DIW Berlin, German Institute for Economic Research, vol. 76(3), 2007, pp. 5-7

Zur Politischen Ökonomie öffentlicher Infrastrukturausgaben, *Perspektiven der Wirtschaftspolitik* 8, 2007, pp. 122-138.

Die Heterogenität der Effizienz innerhalb von Branchen : eine Auswertung von Unternehmensdaten der Kostenstrukturerhebung im Verarbeitenden Gewerbe (with Michael Fritsch), *Vierteljahrshefte zur Wirtschaftsforschung / Quarterly Journal of Economic Research*, DIW Berlin, German Institute for Economic Research, vol. 76(3), pp. 59-75.

Beschäftigungsprognosen auf Basis amtlicher Firmendaten als Instrument einer handlungsorientierten Politikberatung am Beispiel Brandenburg (with Markus Höhne, Carsten Kampe and Anna Lejpras), *Vierteljahrshefte zur Wirtschaftsforschung / Quarterly Journal of Economic Research*, DIW Berlin, German Institute for Economic Research, vol. 76(3), 2007, pp. 88-112.

Determinanten der Technischen Effizienz von Unternehmen - Die Bedeutung von Branche, Standort und Größe (with Oleg Badunenko und Michael Fritsch), *Allgemeines Statistisches Archiv*, 2007, erscheint.

Forschung und Entwicklung in den Wirtschaftssektoren Großbritanniens und Deutschlands (with Tim Pohlmann und Michela Vecchi), *DIW Wochenbericht* 9/2006, S. 109-113.

Wie wirkt sich Outsourcing auf den Unternehmenserfolg aus? Neue Evidenz (with Bernd Görzig und Adrianna Kaminiarz), *Schmollers Jahrbuch* 125(4), 2005, S. 489-507.

- Die Bedeutung der Juniorprofessur für den Wissenschaftsstandort Deutschland (with Björn Frank und Claudia Kemfert), DIW Wochenbericht 39/2004, 71.
- Regionalisierte Innovationspolitik, (with Michael Fritsch und Axel Werwatz), DIW Wochenbericht 27/2004, 71.
- Produktionsauslagerung und Unternehmenserfolg, (with Bernd Görzig und Ottmar Hennchen), *Wirtschaft und Statistik*, 2003, no. 8, pp. 702-707.
- Nachhaltiges Wachstum durch Innovationen: Die Rolle von kleineren und mittleren Unternehmen, (with Birgit Soete), DIW Wochenbericht 38/2003, 70, pp. 569-573.
- Staatliche Förderung von Forschung und Entwicklung in der ostdeutschen Wirtschaft - eine Bilanz (with Heike Belitz und Frank Fleischer), DIW Wochenbericht 35/2001, 68, 35, 537-544.
- Infrastruktur und Wachstum, WZB-Mitteilungen 1998, Heft 79, pp. 28-31.

### Other publications

- Innovationspolitik in Großbritannien (with Igor Bartkowiak), in: Innovationspolitik: Wie kann Deutschland von anderen lernen? Frank Gerlach and Astrid Ziegler (Eds.), Schüren Verlag, 2007, pp. 103-119.
- The Determinants of Investment in Industrial Research and Development in the United Kingdom and in Germany (with Michela Vecchi, Ray Barrel, Bettina Becker, Jens Schmidt-Ehmcke), Anglo-German Foundation, 2007.
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### Work in progress

- Market Structure, Cost Structure and Outsourcing (with Zhentang Zhang), DIW Berlin, mimeo.
- Location, Innovativeness and Firm Performance (with Alex Eickelpasch and Anna Lejpras), mimeo
- Specialisation, Outsourcing and Firm Performance: Evidence Revisited